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## FRANCHISE PERFORMANCE MANAGEMENT SYNDICATE BUSINESS FORECAST REPORTING PACK

Syndicate33Year of Account2011Managing AgentHiscoxManaging Agent Code1915C

Currency	Plan Rate of Exchange for 2011
GBP	1
CAD	1.69
EUR	1.13
USD	1.50

#### **CLASS OF BUSINESS DESCRIPTIONS**

Class of Business Name
Reinsurance
Marine & Energy
Property
Specialty
Art & Private Clients
Casualty
Aerospace

# 105 UNDERWRITING PERFORMANCE FORECAST BY PURE YEAR OF ACCOUNT AT ULTIMATE 2011

# Syndicate 33

	CNV
Class of Business Description	Gross premiums written
Reinsurance	292,066,885
Marine & Energy	159,487,370
Property	140,195,155
Specialty	132,020,428
Art & Private Clients	56,887,224
Casualty	34,063,459
Aerospace	12,031,513
Total	826,752,034

# 163 SOURCE OF BUSINESS BY PURE YEAR OF ACCOUNT AT ULTIMATE 2011 Syndicate 33

*****	CURRENCY	CNV
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### 1) Forecast of gross premiums written

DIRECT	
Binding Authority, Service Companies and Line Slips	
1 Binding Authorities delegated outside the Managing Agent	175,499,845
2 Service Companies	22,364,106
3 Lineslips	29,960,715
4 Other Direct Business	229,797,075
REINSURANCE	
5 Facultative	56,439,581
6 Treaty Proportional	40,199,783
7 Excess of Loss	254,384,998
8 Stop Loss	18,105,931
	-
9 TOTAL (Sum 1 to 8)	826,752,034

Brokers anticipated to provide in excess of 5% of the forecast gross premiums written together with the % of income expected from each.

Broker Name	%	Gross premiums written	Business arrangement fees payable
AON/554 Aon Ltd	0.288%	2,380,219	0
AGL/676 Aon Ltd	3.715%	30,711,358	0
AON/823 Aon Ltd	6.458%	53,393,300	0
ABR/875 Benfield Ltd	7.539%	62,326,356	0
ABR/1108 Benfield Ltd	2.301%	19,026,045	0
ABR/1125 Benfield Ltd	0.020%	162,870	0
AON/1907 Aon Benfield Italia S.p.A.	0.125%	1,032,613	0
MSH/381 Marsh Ltd	0.034%	281,922	0
LRM/460 Marsh Ltd	0.093%	766,399	0
CTB/509 Marsh Ltd	5.365%	44,356,073	0
BB /578 Marsh Ltd	0.038%	312,512	0
BRE/775 Marsh Ltd	12.146%	100,413,995	0
WIN/961 Marsh Ltd	0.124%	1,023,519	0
JBC/1120 John B Collins Associates (UK) Limited	0.423%	3,496,334	0
WIL/576 Willis Limited	6.416%	53,044,411	0
WLM/801 Willis Limited	4.690%	38,775,497	0
MIL/621 Miller Insurance Services Ltd	7.234%	59,806,415	0

#### 3) $\,\%$ of gross premiums written expected from the following sources:

Source of business	%	Gross premiums written
Consortium	0.00%	-
Website	0.26%	2,149,555

#### 169 GEOGRAPHICAL SPLIT OF BUSINESS

### BY PURE YEAR OF ACCOUNT AT ULTIMATE

by domicile of risk

2011

CURRENCY

CNV

# Syndicate 33

Region	Gross Premiums Written	% of Total Gross Premiums Written %
Americas		
South America	5,297,634	0.6%
North America	335,227,950	40.5%
Central America	1,855,919	0.2%
Caribbean	8,819,052	1.1%
Asia Pacific		
South Asia	5,917,946	0.7%
Oceania	8,199,021	1.0%
East Asia	14,317,816	1.7%
Central Asia	750,943	0.1%
Europe		
Western Europe excluding UK	24,045,366	2.9%
UK	22,786,489	2.8%
Central and Eastern Europe	6,165,698	0.7%
Middle East and Africa		
Northern Africa	2,888,883	0.3%
Middle East	6,224,812	0.8%
Central and Southern Africa	5,725,709	0.7%
Worldwide	378,528,796	45.8%
Total	826,752,034	

#### 171 TOTAL INVESTMENT RETURNS

CALENDAR YEAR Syndicate 33 2011

	CNV	GBP	USD
Investment return	24,000,000	4,000,000	30,000,000

	Return Range		
Investment Manager	From	То	
	(%)	(%)	CCY
AllianceBernstein Ltd	1.50%	2.50%	Sterling
AllianceBernstein Ltd	1.50%	2.50%	Euro
Wellington Management Company	1.50%	2.50%	US Dollar
UBS Global Asset Management	1.50%	2.50%	Can Dollar

#### **420 CAPACITY INFORMATION**

## 2011 Syndicate 33

CURRENCY	CNV
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Capital Provider Category	Estimated Level of Support	New Capacity
Aligned Corporate	652,500,000	
Other direct corporate	2,820,000	
Members' Agent - MAPA	46,200,000	
Members' Agent - Non MAPA	198,480,000	
QQS Capacity	24,010,126	
Total Capacity	924,010,126	-

#### Aligned (members controlled by the Managing Agent) Member

Member Number	Member Name	Syndicate Participation
053493D	Hiscox Dedicated Corporate Member Ltd	652,500,000

#### **452 Realistic Disaster Scenarios**

# Reporting Year of Account 2011 Syndicate 33

	CNV		
Realistic Disaster Scenario Event	Gross Loss	Net Loss	Final Loss
Northeast Hurricane RDS	-430,671,247	-135,243,875	-136,790,931
South Carolina Hurricane RDS	-394,886,268	-80,903,736	-93,073,522
Miami-Dade Hurricane RDS	-450,972,514	-134,664,376	-134,545,978
Pinellas Hurricane RDS	-503,536,986	-159,730,482	-156,489,654
Gulf of Mexico Hurricane RDS	-489,718,259	-142,652,200	-144,677,668
European Windstorm RDS	-261,462,410	-106,789,761	-100,968,359
Japanese Typhoon RDS	-128,225,737	-68,316,279	-66,970,334
Los Angeles Earthquake RDS	-405,690,922	-79,205,593	-84,591,384
San Francisco Earthquake RDS	-414,742,646	-80,480,491	-87,488,695
New Madrid Earthquake RDS	-161,519,940	-40,886,298	-40,723,036
New Madrid Earthquake ESS	-353,094,001	-60,800,038	-65,942,074
Japanese Earthquake RDS	-224,698,114	-114,624,014	-114,604,658
UK Flood RDS	-145,128,028	-87,673,319	-82,171,221
Terrorism RDS - Rockefeller Event (International)	-190,801,969	-78,140,662	-74,545,837
Terrorism RDS - Exchange Place Event (International)	-111,211,853	-50,749,410	-51,176,865
Marine Event (1) Collision	-107,128,976	-55,849,118	-57,229,442
Marine Event (1) Cruise Liner	-117,914,581	-56,474,118	-58,754,138
Major Complex Loss	-91,435,294	-47,603,825	-48,315,191
Aviation Collision	-49,056,038	-36,277,490	-26,401,515
Satellite Risk (Generic Defect)	-20,476,626	-10,763,000	-10,763,000
Satellite Risk (Proton Flare)	-15,177,943	-7,893,720	-7,893,720
Liability Risk - A & E - Failure of Project	-10,010,608	-10,010,608	-10,010,608
Political Risk (1) China	-26,339,120	-26,339,120	-26,339,120
Political Risk (2) Iran	-5,140,360	-5,140,360	-5,140,360
Political Risk (3) South America	-1,383,246	-1,383,246	-1,383,246
Political Risk (4) Turkey	-7,680,659	-7,680,659	-7,680,659
Political Risk (5) Russia	-17,268,811	-17,268,811	-17,268,811
Alternative Scenario A - British Colombia	-431,956,369	-116,932,842	-138,100,775
Alternative Scenario B - Quebec	-103,771,435	-62,755,874	-64,575,834

# 730 OUTWARDS REINSURANCE PREMIUMS (including Fac.) TO ULTIMATE REPORTING YEAR OF ACCOUNT 2011

**CURRENCY** CNV

- 8,993,815 - 236,679,329

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Tier 4

Non Rated and Pools

Total Spend by Program

	Estimated %					
Security	Facultative	Proportional treaty	Excess of loss treaty (LOD)	Excess of loss treaty (Other e.g. RAD)	Stop Loss	Total Spend by Tier
Lloyd's	0.26%	24.34%	1.29%			25.89%
Tier 1	0.01%	49.21%	20.40%	0.69%		70.31%
Tier 2						0.00%
Tier 3						0.00%
Tier 4						0.00%
Non Rated and Pools			3.80%			3.80%
Total Spend by Program	0.27%	73.55%	25.49%	0.69%	0.00%	100.00%
		. 0.00 /0	20.70	0.0070	0.0070	100.00 /0
					0.0070	100.0070
	0.2.1		wards reinsura		0.0070	100.0070
Security	Facultative				Stop Loss	
Security  Lloyd's		<b>Out</b> Proportional	wards reinsura Excess of loss treaty (LOD)	Excess of loss treaty (Other e.g. RAD)		Total Spend by
·	Facultative	Out Proportional treaty	Excess of loss treaty (LOD)	Excess of loss treaty (Other e.g. RAD)		Total Spend by Tier
Lloyd's Tier 1 Tier 2	Facultative -615,366	Out Proportional treaty -57,607,749	Excess of loss treaty (LOD)	Excess of loss treaty (Other e.g. RAD)		Total Spend by Tier - 61,276,278
Lloyd's Tier 1	Facultative -615,366	Out Proportional treaty -57,607,749	Excess of loss treaty (LOD)	Excess of loss treaty (Other e.g. RAD)		Total Spend by Tier

639,034 - 174,077,647 - 60,329,561 -

	AM Best	Moody's	S&P
Tier 1	A++ to A-	Aaa to A3	AAA to A-
Tier 2	B++ to B-	Baa1 to Ba3	BBB+ to BB-
Tier 3	C++ to C-	B1 to Caa	B+ to CCC
Tier 4	D, E, F, S	Ca to C	R, (U, S) 3

1,633,087

-8,993,815