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**FRANCHISE PERFORMANCE MANAGEMENT
SYNDICATE BUSINESS FORECAST
REPORTING PACK**

Syndicate 33
Year of Account 2016
Managing Agent Hiscox
Managing Agent Code 1915C

Currency	Plan Rate of Exchange
GBP	1
CAD	1.88
EUR	1.38
USD	1.48

CLASS OF BUSINESS DESCRIPTIONS

Class of Business Name
Reinsurance
Marine & Energy
Property
Aerospace & Specialty
Art & Private Clients
Casualty
Alternative Distribution

105 Underwriting Performance Forecast
Pure Year of Account at Ultimate
2016
Syndicate 33

Class of Business Description	CNV
	Gross Premiums Written
Reinsurance	238,716,935
Marine & Energy	110,776,355
Property	252,644,529
Aerospace & Specialty	170,338,342
Art & Private Clients	50,600,314
Casualty	76,300,495
Alternative Distribution	14,777,837
Total	914,154,807

163 SOURCE OF BUSINESS

Pure Year of Account at Ultimate

2016

Syndicate 33

1) Forecast of gross premiums written

DIRECT		CNV
Binding Authority, Service Companies and Line Slips		
1	Binding Authorities delegated outside the Managing Agent	286,201,288
2	Service Companies	53,556,849
3	Lineslips	74,157,335
4	Other Direct Business	200,138,876
REINSURANCE		
5	Facultative	50,027,928
6	Treaty Proportional	28,405,323
7	Excess of Loss	198,849,611
8	Stop Loss	22,817,597
9	TOTAL (Sum 1 to 8)	914,154,807

2)

Brokers anticipated to provide in excess of 5% of the forecast gross premiums written together with the % of income expected from each.

Broker Name	%	Gross premiums written	Business arrangement fees payable
AON/1907 Aon Benfield Italia S.p.A.	0.06%	592,372	-
AON/1224 Aon Ltd	0.48%	4,395,256	-
AON/430 Aon Ltd	0.03%	244,079	-
AON/554 Aon Ltd	0.22%	1,976,403	-
AON/823 Aon Ltd	3.89%	35,577,077	-
ABR/875 Aon Ltd	4.88%	44,586,986	-
ABR/1108 Aon Ltd	5.57%	50,881,856	-
ABR/1219 Aon Ltd	4.37%	39,947,651	-
GHC/501 Marsh Ltd	0.09%	788,916	-
CTB/509 Marsh Ltd	5.80%	52,976,185	-
BRE/775 Marsh Ltd	8.90%	81,396,344	-
MIL/621 Miller Insurance Services LLP	9.74%	89,038,678	-
SCL/587 Special Contingency Risks Ltd	0.54%	4,936,435	-
WLM/801 Willis Limited	9.26%	84,650,735	-
Totals	53.82%	491,988,973	-

3) % of gross premiums written expected from the following sources:

Source of business	%	Gross premiums written
Consortium	0.86%	7,861,731
Website	0.00%	-

169 Geographical Split of Business - location of risk

Pure Year of Account at Ultimate

2016

Syndicate 33

Region	% Gross Premiums Written - by location of risk
Americas	
South America	1.0%
North America	38.8%
Central America	1.1%
Caribbean	1.7%
Asia Pacific	
South Asia	0.4%
Oceania	1.7%
East Asia	2.4%
Central Asia	0.0%
Europe	
Western Europe excluding UK	2.8%
UK	1.4%
Central and Eastern Europe	0.4%
Middle East and Africa	
Northern Africa	0.7%
Middle East	0.6%
Central and Southern Africa	0.8%
Worldwide with USA exclusions	2.1%
Worldwide	44.2%
Total	100.0%

171 Total Investment Returns

Calendar Year **2016**
Syndicate 33

	CNV	GBP	USD
Investment return	16,671,000	2,566,000	20,875,000

Investment Manager	Return Range		CCY
	From	To	
	(%)	(%)	
Alliance Bernstein Ltd	0.75%	1.75%	Sterling
Alliance Bernstein Ltd	0.00%	0.75%	Euro
Wellington Management Company	1.50%	2.50%	US Dollar
Fiera Capital Corp	0.75%	1.75%	Can Dollar

420 Capacity Information

2016

Syndicate 33

Capital Provider Category	Estimated Level of Support	CNV
		New Capacity
Aligned Corporate	725,322,139	-
Other direct corporate	3,134,359	-
Members' Agent - MAPA	48,491,579	-
Members' Agent - Non MAPA	223,051,923	-
QQS/SPS Capacity	28,075,153	-
Total Capacity	1,028,075,153	-

Aligned (members controlled by the Managing Agent) Member

Member Number	Member Name	Syndicate Participation
053493D	Hiscox Dedicated Corporate Member Ltd	725,322,139

452 Catastrophe Risk

All Reporting Years of Account Combined Syndicate 33

Realistic Disaster Scenario Event	CNV		
	Gross Loss	Net Loss	Final Loss
Two Events - North East Windstorm	(472,972,973)	(98,136,885)	(91,216,216)
Two Events - Carolinas Windstorm	(405,405,405)	(88,841,149)	(91,216,216)
Florida Windstorm - Miami Dade	(405,405,405)	(92,024,006)	(91,216,216)
Florida Windstorm - Pinellas	(574,324,324)	(91,842,006)	(91,216,216)
Gulf of Mexico Windstorm - Major Hurricane landing in Galveston, Texas	(574,324,324)	(110,420,975)	(108,108,108)
European Windstorm - Central Track	(202,702,703)	(50,405,886)	(47,297,297)
Japanese Typhoon - Based on Isewan	(168,918,919)	(46,540,443)	(43,918,919)
UK Flood - Thames Flood RDS Event	(101,351,351)	(33,013,580)	(27,027,027)
California Earthquake - Los Angeles	(472,972,973)	(96,793,020)	(101,351,351)
California Earthquake - San Francisco	(472,972,973)	(99,424,546)	(101,351,351)
New Madrid Earthquake - RDS Event	(226,351,351)	(80,630,532)	(77,702,703)
Japanese Earthquake - Based on 1923 Great Kanto Earthquake	(280,405,405)	(59,265,852)	(60,810,811)
Terrorism - Exchange Place	(337,837,838)	(135,711,462)	(135,135,135)
Terrorism - Rockefeller Center	(439,189,189)	(169,659,310)	(168,918,919)
Alternative RDS A - To be specified by syndicate	(393,918,919)	(104,969,088)	(108,108,108)
Alternative RDS B - To be specified by syndicate	(270,270,270)	(51,366,944)	(50,675,676)
Marine - Marine Collision in Prince William Sound	(135,135,135)	(43,142,095)	(56,756,757)
Marine - Sunk/Damaged Cruise Liner	(135,135,135)	(51,654,826)	(56,756,757)
Loss of Major Complex - To be specified by syndicate	(172,297,297)	(83,787,197)	(87,837,838)
Aviation Collision - To be specified by syndicate	(54,054,054)	(38,398,384)	(37,162,162)
Liability - Internal Scenario 1	(81,081,081)	(67,567,568)	(67,567,568)
Liability - Internal Scenario 2	(81,081,081)	(67,567,568)	(67,567,568)
Political Risks - South East Asia/China	(67,567,568)	(64,189,189)	(64,189,189)
Political Risks - Middle East	0	0	0
Political Risks - Turkey	(50,675,676)	(30,405,405)	(30,405,405)
Political Risks - Russian Federation	(67,567,568)	(50,675,676)	(50,675,676)
Political Risks - Nigeria	(50,675,676)	(33,783,784)	(33,783,784)
AEP Loss 30 Year Return Period - US WS (Incl GM WS)	(497,062,233)	(114,113,475)	(111,535,861)
AEP Loss 30 Year Return Period - UC EQ	(164,362,100)	(59,316,382)	(58,921,070)
AEP Loss 30 Year Return Period - JP WS	(56,382,226)	(12,831,112)	(11,375,926)
AEP Loss 30 Year Return Period - JP EQ	(64,671,665)	(15,877,899)	(13,660,253)
AEP Loss 30 Year Return Period - EU WS	(79,034,370)	(24,441,496)	(24,278,886)
Space Weather - Design Deficiency	(50,675,676)	(50,675,676)	(50,675,676)

730 Outwards Reinsurance Premiums

Pure Year of Account
2016
Syndicate 33

Security	Estimated %					
	Facultative	Proportional treaty	Excess of loss treaty (LOD)	Excess of loss treaty (Other e.g. RAD)	Stop Loss	Total Spend by Tier
Lloyd's		15.87%	2.26%			18.13%
Tier 1		68.96%	9.61%	0.29%		78.86%
Tier 2						0.00%
Tier 3						0.00%
Tier 4						0.00%
Non Rated and Pools		1.66%	1.35%			3.01%
Total Spend by Program	0.00%	86.49%	13.22%	0.29%	0.00%	100.00%

Security	CNV					
	Outwards reinsurance premiums					
Security	Facultative	Proportional treaty	Excess of loss treaty (LOD)	Excess of loss treaty (Other e.g. RAD)	Stop Loss	Total Spend by Tier
Lloyd's		(44,598,359)	(6,351,121)			(50,949,481)
Tier 1		(193,793,501)	(27,006,316)	(814,967)		(221,614,784)
Tier 2						
Tier 3						
Tier 4						
Non Rated and Pools		(4,664,983)	(3,793,811)	0		(8,458,794)
Total Spend by Program	0	(243,056,844)	(37,151,248)	(814,967)		(281,023,059)

	AM Best	Moody's	S&P
Tier 1	A++ to A-	Aaa to A3	AAA to A-
Tier 2	B++ to B-	Baa1 to Ba3	BBB+ to BB-
Tier 3	C++ to C-	B1 to Caa	B+ to CCC
Tier 4	D, E, F, S	Ca to C	R, (U, S) 3