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FRANCHISE PERFORMANCE MANAGEMENT SYNDICATE BUSINESS FORECAST REPORTING PACK

Syndicate 33
Year of Account 2014
Managing Agent Hiscox
Managing Agent Code 1915C

Currency	Plan Rate of Exchange
GBP	1
CAD	1.54
EUR	1.18
USD	1.52

CLASS OF BUSINESS DESCRIPTIONS

Class of Business Name
Reinsurance
Marine & Energy
Property
Specialty
Art & Private Clients
Casualty
Aerospace

105 Underwriting Performance Forecast Pure Year of Account at Ultimate 2014 Syndicate 33

	CNV
Class of Business Description	Gross premiums written
Reinsurance	284,581,628
Marine & Energy	134,946,694
Property	273,895,220
Specialty	87,860,530
Art & Private Clients	50,979,181
Casualty	47,538,876
Aviation & Space	18,133,779
Total	897,935,909

163 SOURCE OF BUSINESS

Pure Year of Account at Ultimate 2014 Syndicate 33

CURRENCY	CNV

1) Forecast of gross premiums written

	DIRECT	
	Binding Authority, Service Companies and Line Slips	
1	Binding Authorities delegated outside the Managing Agent	207,112,954
2	Service Companies	30,146,060
3	Lineslips	47,731,287
4	Other Direct Business	239,148,765
	REINSURANCE	
5	Facultative	59,548,580
6	Treaty Proportional	35,125,281
7	Excess of Loss	258,583,056
8	Stop Loss	20,539,926
9	TOTAL (Sum 1 to 8)	897,935,909

Brokers anticipated to provide in excess of 5% of the forecast gross premiums written together with the % of income expected from each.

Broker Name	%	Gross premiums written	Business arrangement fees payable
AON/430 Aon Ltd	0.08%	721,042	-
AON/554 Aon Ltd	0.26%	2,372,347	-
ABR/790 Aon Ltd	0.00%	40,407	-
AON/823 Aon Ltd	4.57%	41,051,834	-
ABR/875 Aon Ltd	8.58%	77,035,717	-
ABR/1108 Aon Ltd	6.76%	60,680,713	-
ABR/1219 Aon Ltd	3.45%	30,942,871	-
AON/1224 Aon Ltd	0.54%	4,890,159	-
AON/1907 Aon Benfield Italia S.p.A.	0.09%	770,429	-
LRM/460 Marsh Ltd	0.00%	17,959	-
GHC/501 Marsh Ltd	0.16%	1,409,759	-
CTB/509 Marsh Ltd	6.44%	57,785,767	-
BB /578 Marsh Ltd	0.01%	67,345	-
BRE/775 Marsh Ltd	10.56%	94,856,155	-
WIL/576 Willis Limited	1.79%	16,073,053	-
SCL/587 Special Contingency Risks Ltd	0.49%	4,396,294	-
WUK/716 Willis Limited	0.00%	22,448	-
WLM/801 Willis Limited	7.93%	71,233,256	-
MIL/621 Miller Insurance Services LLP	8.23%	73,893,840	-

3) % of gross premiums written expected from the following sources:

Source of business	%	Gross premiums written
Consortium	0.00%	-
Website	0.28%	2,514,221

169 Geographical Split of Business - location of risk Pure Year of Account at Ultimate

2014 Syndicate 33

CURRENCY CNV

Region	Gross Premiums Written	% of Total Gross Premiums Written %
Americas	•	
South America	16,223,906	1.8%
North America	306,378,426	34.1%
Central America	3,897,940	0.4%
Caribbean	14,813,249	1.6%
Asia Pacific		
South Asia	6,779,416	0.8%
Oceania	13,685,441	1.5%
East Asia	38,179,337	4.3%
Central Asia	1,418,739	0.2%
Europe		
Western Europe excluding UK	27,801,892	3.1%
UK	9,529,794	1.1%
Central and Eastern Europe	4,853,344	0.5%
Middle East and Africa		
Northern Africa	2,814,131	0.3%
Middle East	8,120,034	0.9%
Central and Southern Africa	5,202,641	0.6%
Worldwide with USA exclusions	34,610,042	3.9%
Worldwide	403,627,579	45.0%
		-
Total	897,935,909	

171 Total Investment Returns

Calendar Year Syndicate 33

2014

	CNV	GBP	USD
Investment return	14,610,000	2,068,000	19,064,000

	Return Range		
Investment Manager	From	То	
	(%)	(%)	CCY
Alliance Bernstein Ltd	0.75%	1.50%	Sterling
Alliance Bernstein Ltd	0.30%	1.10%	Euro
Wellington Management Company	0.80%	1.50%	US Dollar
UBS Global Asset Management	1.00%	2.00%	Can Dollar

2014 Syndicate 33

CURRENCY CNV

Capital Provider Category	Estimated Level of Support	New Capacity
Aligned Corporate	725,322,105	36,266,105
Other direct corporate	3,134,737	156,737
Members' Agent - MAPA	48,491,579	2,424,579
Members' Agent - Non MAPA	223,051,579	11,152,579
QQS Capacity	-	-
Total Capacity	1,000,000,000	50,000,000

Aligned (members controlled by the Managing Agent) Member

Member Number	Member Name	Syndicate Participation
053493D	Hiscox Dedicated Corporate Member Ltd	725,322,105

All Reporting Years of Account Combined Syndicate 33

CURRENCY CNV

Realistic Disaster Scenario Event	Gross Loss	Net Loss	Final Loss
Two Events - North East Windstorm	(351,973,684)	(80,921,053)	(75,657,895)
Two Events - Carolinas Windstorm	(296,052,632)	(91,447,368)	(82,236,842)
Florida Windstorm - Miami Dade	(348,684,211)	(47,368,421)	(46,052,632)
Florida Windstorm - Pinellas	(414,473,684)	(81,578,947)	(49,342,105)
Gulf of Mexico Windstorm - Major Hurricane landing in Galveston, Texas	(427,631,579)	(61,842,105)	(72,368,421)
European Windstorm - Central Track	(197,368,421)	(84,868,421)	(78,947,368)
Japanese Typhoon - Based on Isewan	(115,131,579)	(48,684,211)	(46,052,632)
UK Flood - Thames Flood RDS Event	(98,684,211)	(35,526,316)	(32,894,737)
California Earthquake - Los Angeles	(345,394,737)	(26,315,789)	(39,473,684)
California Earthquake - San Francisco	(345,394,737)	(26,315,789)	(39,473,684)
New Madrid Earthquake - RDS Event	(171,052,632)	(13,157,895)	(19,736,842)
Japanese Earthquake - Based on 1923 Great Kanto Earthquake	(230,263,158)	(80,921,053)	(78,947,368)
Terrorism - Exchange Place	(125,000,000)	(42,763,158)	(42,763,158)
Terrorism - Rockefeller Center	(213,815,789)	(65,131,579)	(65,789,474)
Alternative RDS A - To be specified by syndicate	(282,894,737)	(81,578,947)	(85,526,316)
Alternative RDS B - To be specified by syndicate	(32,894,737)	(28,289,474)	(26,315,789)
Marine - Marine Collision in Prince William Sound	(115,131,579)	(41,447,368)	(52,631,579)
Marine - Sunk/Damaged Cruise Liner	(111,842,105)	(48,026,316)	(52,631,579)
Loss of Major Complex - To be specified by syndicate	(144,736,842)	(57,894,737)	(65,789,474)
Aviation Collision - To be specified by syndicate	(32,894,737)	(19,736,842)	(19,736,842)
Satellite Risk - Proton Flare	(32,894,737)	(19,736,842)	(19,736,842)
Satellite Risk - Generic Defect	(32,894,737)	(19,736,842)	(19,736,842)
Liability - Internal Scenario 1	(6,578,947)	(6,578,947)	(6,578,947)
Liability - Internal Scenario 2	(6,578,947)	(6,578,947)	(6,578,947)
Political Risks - South East Asia/China	(32,894,737)	(32,894,737)	(32,894,737)
Political Risks - Middle East	(6,578,947)	(6,578,947)	(6,578,947)
Political Risks - Turkey	(19,736,842)	(19,736,842)	(19,736,842)
Political Risks - Russian Federation	(52,631,579)	(52,631,579)	(52,631,579)
Political Risks - Nigeria	(19,736,842)	(19,736,842)	(19,736,842)
AEP Loss 30 Year Return Period - US WS (Incl GM WS)	(486,798,220)	(132,249,538)	(125,222,875)
AEP Loss 30 Year Return Period - UC EQ	(146,523,531)	(54,289,997)	(50,769,593)
AEP Loss 30 Year Return Period - JP WS AEP Loss 30 Year Return Period - JP EQ	(44,964,889) (75,090,567)	(20,226,800)	(17,170,432)
AEP Loss 30 Year Return Period - JP EQ AEP Loss 30 Year Return Period - EU WS	(75,090,567)	(30,309,366) (50,614,112)	(24,823,239) (45,970,930)
AEF LOSS SU TEAL RELUITI PETIOU - EU WS	(91,520,076)	(50,014,112)	(45,970,930)

Pure Year of Account 2014 Syndicate 33

			Estimate	ed %		
Security	Facultative	Proportional treaty	Excess of loss treaty (LOD)	Excess of loss treaty (Other e.g. RAD)	Stop Loss	Total Spend by Tier
Lloyd's		21.89%	1.83%			23.72%
Tier 1		48.72%	17.50%	0.60%		66.82%
Tier 2						0.00%
Tier 3						0.00%
Tier 4		•			•	0.00%
Non Rated and Pools		1.19%	8.27%		•	9.46%
Total Spend by Program	0.00%	71.80%	27.60%	0.60%	0.00%	100.00%

	Outwards reinsurance premiums					
Security	Facultative	Proportional treaty	Excess of loss treaty (LOD)	Excess of loss treaty (Other e.g. RAD)	Stop Loss	Total Spend by Tier
Lloyd's		(57,212,298)	(4,782,938)			(61,995,235)
Tier 1		(127,335,913)	(45,738,475)	(1,568,176)		(174,642,564)
Tier 2						
Tier 3						
Tier 4					•	
Non Rated and Pools		(3,110,216)	(21,614,696)		•	(24,724,913)
Total Spend by Program	0	(187,658,427)	(72,136,109)	(1,568,176)		(261,362,712)

	AM Best	Moody's	S&P
Tier 1	A++ to A-	Aaa to A3	AAA to A-
Tier 2	B++ to B-	Baa1 to Ba3	BBB+ to BB-
Tier 3	C++ to C-	B1 to Caa	B+ to CCC
Tier 4	D, E, F, S	Ca to C	R, (U, S) 3